



Dear business partners,

the exhibition season has just started with the Arab Health 2023 and I am already filled with great impressions and exciting conversations with business partners, colleagues and friends.

As last year has shown us, the **Epiplating System** is in our opinion a too often underrated product in Medicon's portfolio. Not only had we great experiences on the IASPE congress last October but also at Cialacibu in Cartagena we became great feedback and interest on the system.

Thus, I am very pleased to announce that we will organise another Medicon Course with Prof. Dr. Philippe Federspil on "Surgical implantation technique for bone anchored epitheses with case studies" from October 05 - 06, 2023 in Kaiserslautern.

You can find further information on the system and the course in the chapter "Epiplating" below.

I also want to take the chance at the beginning of a new year to talk about the **Shepard Cylinder Osteotomes**. This system for cancellous bone harvesting from the iliac crest is a valuable support for many surgical procedures in oral and maxillofacial surgery - be it in the field of bone transplantation for cleft lip and palate repair surgery or in alveolar ridge augmentation before implantation of osseointegrated implants.

I invite you to rediscover an almost "forgotten" but highly useful product that finds almost no competitor on the market.

I look forward to discussing the products of this newsletter with you in greater detail - be it at an upcoming event or in a virtual meeting in the near future.

**Barbara Schneider**

Global Business Unit Director CMF





# Epiplating

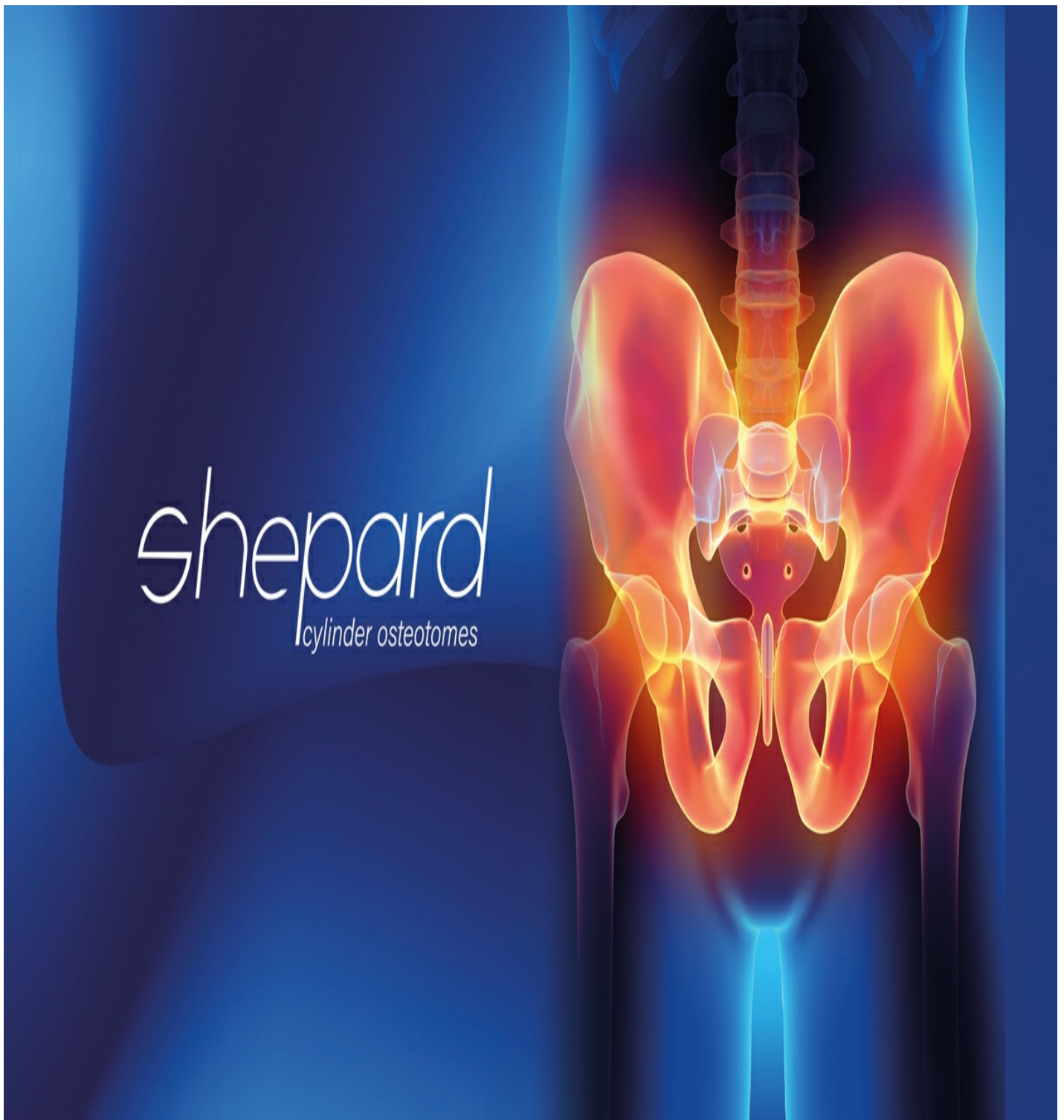
Titanium Plate system for Osseo-integrated  
Bone Anchorage of Craniofacial Prosthesis

Titanium Plate System “Epiplating” for Osseo-integrated Bone Anchorage of Craniofacial Prosthesis

The **Epiplating System** is a unique product in the market for bone anchored epitheses and offers good potential for new sales activities in the field of plating systems.

- With this newsletter we provide you with a **10-minutes-webinar from the IASPE congress to get to know the Epiplating System** in a nutshell.
- Furthermore, **a new edition of our Medicon Course "Epiplating"** with Prof. Federspil is planned from October 05-06 ,2023 in Kaiserslautern. Interested candidates (surgeons in CMF, ENT and plastic surgery) can now **sign up on our website**.

Your customer service will be happy to help you with further material.



## Shepard Cylinder Osteotomes for the harvest of cancellous bone from iliac crest

This product provides following features:

- Fast and safe extraction of cancellous bone
- Easy handling: achievable without surgical assistance
- Cancellous bone removal is feasible under local anesthesia
- Minimally invasive surgical technique facilitates rapid patient mobility

Your customer service will be happy to help with further material.

## Upcoming Events in CMF

We are already looking forward to the following event this summer:

14-17 June 2023 - DGMKG, Hamburg, Germany  
German Society for Oral and Maxillofacial Surgery

[Follow Medicon on LinkedIn](#) to be updated on exhibition details, focus products and highlights.

## Further Medicon News

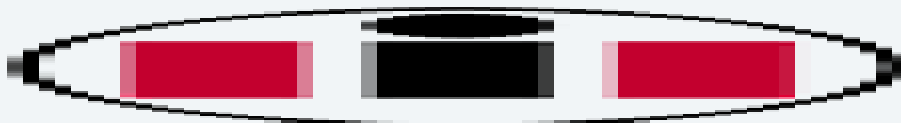


### Welcome Marius Kappeler in the Team

After successfully completing his training at Medicon, Mr. Kappeler will now support the CMF division as a new Customer Service employee.

Impressions of a successful start to the exhibition year at Arab Health





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